

# Spring Training for the Major Leagues of Government

by Frank McDonough

**“Frank McDonough has been on both sides of the table; he has been there and done that.”**

—Tom Rolston, Former IBM executive and author of two books, *Fifty Years before Crack*, and *Faith or Duty?*

**“This book . . . can benefit everyone who seeks a successful career in the service of their country.”**

—John Sindelar, Member of the Federal Senior Executive Service, and Principal, Sindelar Group, LLC, a Public Sector Consulting Service.

The White House has approved Brian’s selection for a high-level job in the government. After the initial excitement, he realizes there is a lot he does not know. He tells a friend, I need a mentor, someone who has been through what I am going to experience.

Spring Training for the Major Leagues of Government with its 44 chapters containing examples, statistics, and anecdotes, is a mentor for high-level officials carrying titles like Deputy Assistant Secretary, Deputy Commissioner, Assistant Deputy Commissioner, Assistant Attorney General, and Inspector General, Director.

In addition, Spring Training for the Major Leagues of Government has insights for industry officials working on or seeking contracts with government. Citizens and graduate students, too, will observe and learn from the insights in Spring Training.

Many have said as they left their high-level job, I wish I knew what I know now when I sat down at my desk on my first day on the job. Spring Training for the Major Leagues of Government gives new appointees to high-level jobs the insights to be successful from their first day on the job.

## KEY SELLING POINTS

- The goal of Spring Training is to accelerate the learning process of high-level officials:
- Improve their chances for success,
- Help them avoid pitfalls that threaten reputation and performance,
- Enable them to move smoothly through the ranks of senior government jobs, and
- Position them for advancement to even higher-level jobs in government, or in the private sector.



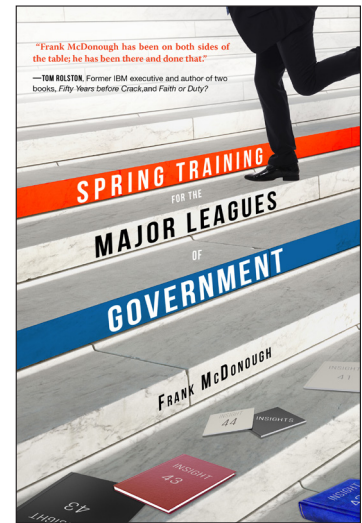
## AUTHOR BIO

Frank McDonough held senior executive positions in four U.S. government organizations: the Department of Health, Education, and Welfare, the Department of the Navy, the Department of the Treasury, and the General Services Administration (GSA). In addition, he worked in management positions with IBM.

Also, he represented the U.S. in international discussions with the G 8-Government Online Working Council, OECD, World Bank, the International Council for Technology in Public Administration (ICA), and other World Forums.

He has spoken more than 300 times on technology issues in government. From 2009-present, he works on contract for the University of Texas in Mexico City, teaching graduate students about managing advanced technologies in the near future.

Visit his web site: <http://frankamcdonough.com>



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## AUDIENCE

- Targets officials appointed to or striving for positions with titles like Deputy Commissioner, Assistant Deputy Commissioner, Deputy Assistant Secretary, Department Head, and other titles.
- This includes the ever-changing pool of 8,000 political appointees, plus 8,000 Senior Executive Service career officials, and thousands more at the top level of General Schedule jobs (GS-15's),
- For industry officials working on or seeking contracts with government.
- In academia, professors could consider the book for final semester graduate students who intend to work in or market to the government.
- Citizens seeking a greater understanding about the internal workings of government

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